



## Referral Group Application

### Referral Group Overview

- Must be a Castle Pines Chamber Member
- Group emphasizes referrals vs "leads"
- Meet 1st and 3rd Wednesdays of the month
- Meetings are held at 12:15
- Membership is limited to one entry per industry
- Membership requests from duplicate categories will be used to start a second rroup.
- Regular attendance is required. If you cannot make a particular meeting please arrange for a substitute to avoid an absence. Three un-excused absences will open your category to a new member.
- Each meeting will include a "spotlight" of a member organization.
- Referrals made and successful outcomes will be tracked to gage the effectiveness of our efforts.
- One on One meetings among members are highly encouraged to develop stronger relationships within the group.
- Applicants must attend at least one meeting prior to submitting an application.
- Membership applications are reviewed by our Steering Committee for potential to contribute to the group.
- Upon aproval of your application, a \$50 membership fee will requested.

*The Castle Pines Chamber Referral Group has been established to promote increased sales and sharing of information among its members.*

Business classification: \_\_\_\_\_ Speciality \_\_\_\_\_

Date \_\_\_\_/\_\_\_\_/\_\_\_\_

#### Company Information

Applicant \_\_\_\_\_ Company Name \_\_\_\_\_

Address \_\_\_\_\_

Work Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_

E-mail Address \_\_\_\_\_ Website \_\_\_\_\_

Chamber Member? Y N    Years in business \_\_\_\_\_ Number of employees \_\_\_\_\_

Describe your organization's products or services:

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Describe your ability to provide referrals to members of this group. (how can you reciprocate with leads/referrals?) Please be specific since we use this information to determine your potential value to the group.

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What are your objectives for joining this group.

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*Entry into the Referral Group is subject to approval by the Membership committee. Applications are reviewed to confirm membership in Chamber, appropriate business category, and that the applicant is in a non-competing industry.*